**Comerica Bank and Comerica Bank & Trust, national association**

Whether acting as trustee, agent for an individual trustee, or custodian, Comerica offers a wide range of trust-related services including trust administration, closely-held business management, real estate management, and charitable trust services. Comerica will provide a written fee quote upon request.

**Trustee/agent administration**

(Personal trusts, charitable trusts, and foundations.) Comerica's fees are applied to the account in arrears on a monthly basis.

- First $1,000,000 ...................... 0.65%
- Next $1,000,000 ...................... 0.57%
- Next $3,000,000 ...................... 0.50%
- Next $5,000,000 ...................... 0.40%
- Balance of Trust Assets .............. 0.30%
- Minimum Annual Fee ............. $3,000.00

**Extraordinary fees**

Additional compensation for extraordinary services necessary to administer the account or special assets will be charged. Charges for non-standard tax return preparation, real estate and closely-held business interests, estate or trust estate settlement and legal matters will be charged at the trustee’s published fee schedules and professional time rates plus out-of-pocket expenses.

**Account closing fees**

There are no closing fees, provided the annual minimum trustee administration fee has been collected during the calendar year in which the account was closed. If the annual minimum has not been collected, closing fees will be applied, plus out-of-pocket expenses.

**Investing financial securities with RBC Wealth Management**

The principal consulting component of RBC Wealth Management, Investment Advisor Group (IAG), offers several fee-based programs that are designed to help meet investment objectives by focusing on strategic issues such as asset allocation (the portfolio’s investment structure).

The goal, through the consulting process, is to work with clients to design, implement, and monitor an investment plan. In the case of a trust account with Comerica, the provisions of the trust agreement will provide guidelines for investing the assets of the trust. Your financial advisor can provide detailed information on these investment programs as well as the fee structure, which is charged separate from Comerica’s administration fees.

**Comerica investment management services**

Certain financial assets may not immediately qualify for RBC Wealth Management investment programs, such as asset concentrations that will be converted over time to a fee-based program. For assets managed by Comerica, the following fee schedule applies. In addition to the following fees, brokerage commissions for trading activity will be charged to the account.

- First $1,000,000 .................... 1.25%
- Next $1,000,000 ..................... 1.00%
- Next $3,000,000 .................... 0.90%
- Next $5,000,000 .................... 0.80%
- Next $10,000,000 ................... 0.70%
- Over $20,000,000 .................... Additional tiered rates apply.

**Minimum Annual Fee .......... $3,000.00**

**Life insurance trusts**

- Annual Fee ......................... $1,750
- Each additional policy ............ $100
  - Additional fees for periodic analysis on policies and out-of-pocket expenses may be applicable.
  - A termination fee will be charged on a trust with outright distribution at the insured’s death.
Custodial services

When serving as custodian (non-fiduciary), Comerica is responsible for the safekeeping and custody of securities, the collection of income, and the remittance or reinvestment of income as directed by the account owner. Comerica does not provide investment research, review or advice. Comerica will settle all purchases or sales as directed by the owner or designated agent. The minimum Account Closing Fee is $500. In addition to the following fees, brokerage commissions for trading activity will be charged to the account. Fees are pro-rated and charged monthly.

Annual fee on market value of assets:

- First $1,000,000 ....................... 0.15%
- Next $1,000,000 ....................... 0.12%
- Next $3,000,000 ....................... 0.10%
- Next $5,000,000 ....................... 0.09%
- Next $10,000,000 ..................... 0.08%
- Over $20,000,000

Additional tiered rates apply.

Minimum Annual Fee .......... $1,500.00

Transaction fees:

No transaction fees.